



May 2006 NEWS - SOLUTE wins GSA Award

SOLUTE Consulting received the GSA Pacific Rim (Region 9) Small Business Prime Contractor of the Year Award from the SBA Regional Director, Ruben Garcia. This award recognizes outstanding performance as a prime contractor under GSA contracts, with nominations submitted by the Government contracting organization, in this case the Navy's Tactical Training Group Pacific (TTGP). In his nomination letter the Commanding Officer of TTGP, Captain Donald E. Hepfer II, noted SOLUTE's outstanding performance in supporting Knowledge Management training for deploying Strike Groups. "Their forward thinking and exceptional leadership skills have made significant and demonstrable contributions to Strike Group readiness and have made available enhanced and innovative Knowledge Management Practices Fleet wide".

The U.S. General Services Administration (GSA) is a federal procurement and property management agency. GSA's mission is "to help federal agencies better serve the public by offering, at best value, superior workplaces and expert acquisition solutions." The GSA Pacific Rim Region serves GSA customers in the states of Arizona, California, Hawaii and Nevada, as well as overseas in American Samoa, Diego Garcia and the Indian Ocean, Guam, Japan, Korea and Saipan.

April 2006 NEWS - SOLUTE nominated for a San Diego Chamber of Commerce Small Business Award

SOLUTE Consultants supporting Tactical Training Group Pacific in San Diego, CA were nominated by the Command and the GSA Contract administrators for a San Diego Chamber of Commerce Small Business Award. Awards will be presented at a luncheon on May 19, 2006. For more information on these awards [click here](#).

January 2006 NEWS - SOLUTE receives DON CIO IT/IM Excellence Award for Knowledge Superiority

SOLUTE employees who support Tactical Training Group Pacific Network Centric Warfare (TTGP NCW) Syndicate were part of a team awarded the 2006 Department of the Navy, Chief Information Officer IT/IM Award for Knowledge Superiority. SOLUTE provided extensive support to the U.S. Navy Fleet via the Network Centric Warfare Commanders Course (NCWCC), Strike Group Mentoring, the Afloat Knowledge Managers Course (AKMC), the Afloat Knowledge Management Community of Practice (CoP), Task Force Navy Family Support, and hurricane relief support.

January 2006 NEWS IN-DEPTH - The TTGP NCW Syndicate that SOLUTE supports is comprised of the only dedicated NCW, Knowledge Management (KM) and Information Management (IM) instructors in the fleet. The Syndicate's goal is to identify processes and best practices which facilitate accurate, timely, and relevant information to enhance the Strike Group Commanders' decision superiority. Their training and mentoring efforts have literally changed the flow of KM, IM, and Information Technology (IT) throughout the Strike Group and during Command and Control execution. SOLUTE provides deploying Strike Groups with instruction during the **Network Centric Warfare Commanders Course (NCWCC) on the theory of NCW, Strike Group C4I Capabilities and Limitations (IT), and Web Based NCW Tools such as: Collaboration at Sea (CaS), Knowledge Web (KWEB), Command Net Log, Chat, and Collaborative**

Tools. In addition, the course covers Foreign Disclosure Issues and Information Mapping. Information Mapping is a SOLUTE developed process for determining information flows, and analyzing how they affect the Battle Rhythm of an organization. SOLUTE consultants map these processes, identify knowledge gaps, and reveal where efficiencies can be gained. Training continues when the SOLUTE team embarks during pre-deployment training cycles, and **mentors the Strike Group Staff** to maintain a robust collaborative environment while demonstrating correct employment of techniques covered by the NCWCC course. Notably, the Joint Maritime Tactics Course now incorporates NCWCC topics, thereby increasing the IT, IM, and KM awareness of fifty percent of all personnel entering fleet commands.

SOLUTE and the TTGP NCW Syndicate also developed the **Afloat Knowledge Managers Course (AKMC)**, which targets Information Professionals returning to or currently filling KM billets afloat. With Naval Network Warfare Command sponsorship, courses were held on the east and west coasts throughout 2005, providing fundamentals and theories of IT, IM, and KM. Students graduate with a practical toolkit to facilitate Knowledge Management at their commands. Recognizing a need for an environment for Fleet Knowledge Managers to collaborate, SOLUTE and TTGP implemented a monthly **Afloat KM Community of Practice (CoP)** teleconference, led by TTGP/SOLUTE, and comprised of Fleet and Strike Group Knowledge Managers. This teleconference provides a continuum to share experience and best practices.

As recognized subject matter experts in Knowledge Management and Knowledge Sharing, members of the SOLUTE team were called upon by OPNAV to support the stand up of **Task Force Navy Family**. The Task Force Navy Family's Knowledge Management Team demonstrated knowledge superiority in quickly establishing a suite of tools to assess the needs and provide assistance to more than 26,000 Navy families affected by **hurricanes Katrina, Rita, and Wilma**.

May 2005 NEWS - SOLUTE awarded a SeaPort-e Contract

SOLUTE was awarded an Indefinite Delivery / Indefinite Quantity (IDIQ) Multiple Award Contract for the U.S. Navy's SeaPort Enhanced (SeaPort-e) acquisition program. The SeaPort-e contract is designed to provide a full-range of support services for all phases of weapon systems acquisition and life-cycle support, prototyping, acquisition logistics, modeling, test and evaluation trials, and engineering support for the Naval Sea Systems Command, Naval Air Systems Command, Space and Naval Warfare Systems Command, Naval Supply Systems Command, Military Sealift Command, Naval Facilities Engineering Command, Strategic Systems Programs, and the United States Marine Corps.

The U.S. Navy, through Navy Electronic Commerce Online, competitively awarded SeaPort-e Multiple Award Contracts (MAC) to 503 contractors in May of 2005, bringing the total businesses awarded under the SeaPort-e acquisition program for services procurements to 653. Small business comprised 81% of those awarded in 2005. The awards have a four-year base period with one five-year award term and one additional one-year award term.

An estimated 5.3 billion of services will be procured per year via orders issues under these contracts. SeaPort-e has made electronic procurement of Engineering, Technical and Programmatic support services a reality for the naval service.

SeaPort-e is an electronic, web-based portal where requests for services are managed throughout the procurement process. This "paper-less" system promotes time efficiency and a reduction in administrative costs. Competition on a task order basis results in cost savings in addition to the already capped fees and pass-through rates established on the SeaPort-e MACs.